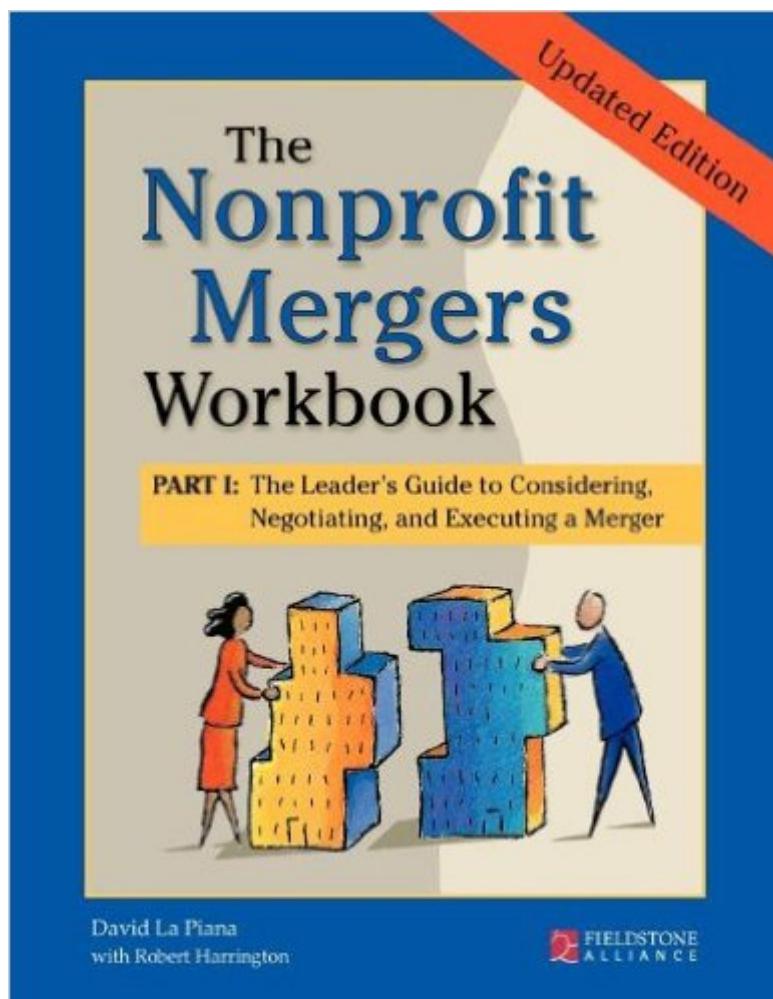


The book was found

The Nonprofit Mergers Part I: The Leader's Guide To Considering, Negotiating, And Executing A Merger



Synopsis

Nonprofit mergers are on the rise. Executive directors and board members are discovering the advantages: comprehensive service delivery, better finances, more powerful fundraising, increased market share. Bottom line, mergers make more mission possible. From assessing reasons and readiness, to finding a partner, to negotiating the best path, to budgeting and implementation, author David La Piana guides you through the maze of options with a steady hand. Based on experience with more than sixty mergers, this handbook is the perfect starting point for any nonprofit exploring a possible merger and a basic resource for all nonprofit managers. You'll find: how to decide what kind of structure from collaboration to merger meets your goals; how to know your own motivation and keep your mission forefront; what kind of merger best fits your goals, structure, and financial situation; how to seek merger partners and objectively assess the pros and cons of each; how to manage the boards essential role in merger considerations; how to exercise due diligence and write the merger agreement; how to deal with the rumor mill; what you can do yourself, when to call in attorneys and consultants, and how to select them; typical roadblocks and how to beat them; how to move past old history and build new traditions as you integrate staff, management, boards, systems, and corporate cultures; how to budget for and raise funds to implement the merger; and much more! Full merger case studies, decision trees, twenty-two worksheets, checklists, tips, milestones, an extensive resource section and many samples including the minutes of a completed merger negotiation give you concrete assistance with your own merger plans and implementation. A special chapter written for nonprofit organizational consultants explains their roles and responsibilities in assisting clients interested in merger.

Book Information

Paperback: 240 pages

Publisher: Fieldstone Alliance; Revised, Updated ed. edition (September 10, 2008)

Language: English

ISBN-10: 0940069725

ISBN-13: 978-0940069725

Product Dimensions: 8.4 x 0.6 x 10.8 inches

Shipping Weight: 1.3 pounds (View shipping rates and policies)

Average Customer Review: 5.0 out of 5 stars [See all reviews](#) (2 customer reviews)

Best Sellers Rank: #169,744 in Books (See Top 100 in Books) #33 in [Books > Business & Money > Management & Leadership > Consolidation & Merger](#) #165 in [Books > Business & Money >](#)

Customer Reviews

Great workbooks for nonprofits considering or who have decided to merge with another nonprofit. Step by step workbooks, well written. Highly recommend.

Excellent!

[Download to continue reading...](#)

The Nonprofit Mergers Part I: The Leader's Guide to Considering, Negotiating, and Executing a Merger Mergers And Acquisitions: Mergers And Acquisitions Guide To Understanding Mergers And Acquisitions And Profiting From Mergers And Acquisitions (Mergers ... and Tax of Mergers And Acquisitions) Starting a Nonprofit: 10 Proven Steps to Creating your First Successful Nonprofit Organization (Successful NPO, Starting a Nonprofit, Charity, Nonprofit Startup, How to Start a Nonprofit) The Nonprofit Mergers Workbook Part II: Unifying the Organization after a Merger How to Form a Nonprofit Corporation (National Edition): A Step-by-Step Guide to Forming a 501(c)(3) Nonprofit in Any State (How to Form Your Own Nonprofit Corporation) Mergers, Merger Control, and Remedies: A Retrospective Analysis of U.S. Policy (MIT Press) Mergers and Merger Remedies in the EU: Assessing the Consequences for Competition Anatomy of a Merger: Strategies and Techniques for Negotiating Corporate Acquisitions Make the Deal: Negotiating Mergers and Acquisitions (Bloomberg Financial) Nonprofit Mergers and Alliances The Ultimate Guide to Nonprofit Fundraising with Crowdfunding: A start-to-finish handbook on how to raise money with crowdfunding (Crowdfunding, Nonprofit ... How to Raise Money, How to CrowdFund) Strategic Planning for Nonprofit Organizations: A Practical Guide for Dynamic Times (Wiley Nonprofit Authority) The Jossey-Bass Handbook of Nonprofit Leadership and Management (Essential Texts for Nonprofit and Public Leadership and Management) NonProfit Crowdfunding Explained: Online Fundraising Hacks to Raise More for Your NonProfit Music Marketing for the DIY Musician: Creating and Executing a Plan of Attack on a Low Budget (Music Pro Guides) Crafting & Executing Strategy: The Quest for Competitive Advantage: Concepts and Cases How to List and Sell Real Estate: Executing New Basics for Higher Profits The Art of M&A, Fourth Edition: A Merger Acquisition Buyout Guide Considering the Horse: Tales of Problems Solved and Lessons Learned Considering the Horse: Tales of Problems Solved and Lessons Learned, Second Edition

[Dmca](#)